COLLEGIUM HUMANUM - WARSAW MANAGEMENT UNIVERSITY

COURSE OF STUDY: MANAGEMENT

LEVEL: 2nd degree studies PROFILE: practical

MODE: stationary

**COMMENCEMENT YEAR: 2022/2023** 



				101111	MANON
		SEMESTER I			
No	Subject name	Form of classes	Hours	ECTS points	Type of credit
A.	GENERAL EDUCATION MODULE				
1	Management concepts	lecture+exercises	44	4	Exam
2	Macroeconomics	lecture+exercises	44	4	Exam
3	Civil and economic law	lecture+exercises	44	3	Exam
4	Ethics in management	lecture+exercises	42	3	Credit with a grade
5	Statistics	lecture+exercises	42	3	Credit with a grade
	Number of hours and points		216	17	
В.	PRIMARY EDUCATION MODULE				
6	IT management systems	laboratory	14	2	Credit with a grade
7	Social aspects of management	lecture+exercises	42	4	Exam
8	Psychology in management	lecture+exercises+workshop	58	3	Credit with a grade
	Number of hours and points		114	9	
C.	PRACTICAL TRAINING MODULE				
9	Specialist foreign language	language class	58	4	Credit with a grade
	Number of hours and points		58	4	
D.	PRACTICAL TRAINING MODULE - SPECIAL	LISATION			
	Number of hours and points		0	0	
E.	SEMINAR AND INTERNSHIPS				
	Number of hours and points		0	0	
	Number of hours and points in the whole semester:		388	30	

		SEMESTER II			
No	Subject name	Form of classes	Hours	ECTS points	Type of credit
A.	GENERAL EDUCATION MODULE				
	Number of hours and points		0	0	
В.	PRIMARY EDUCATION MODULE				
1	Methods of making managerial decisions	lecture+exercises	42	3	Credit with a grade
2	Strategic management	lecture+exercises	44	4	Exam
3	Process management	lecture+exercises	44	4	Exam
4	Management accounting	lecture+exercises	44	4	Exam
5	Entrepreneurship	discussion group+workshop	44	3	Exam
6	Business negotiations	discussion group+workshop	42	3	Credit with a grade
	Number of hours and points		260	21	
C.	PRACTICAL TRAINING MODULE				
7	Social research methods / Application of research methods in management sciences	lecture+exercises	42	3	Credit with a grade
	Number of hours and points		42	3	
D.	PRACTICAL TRAINING MODULE - SPECIAL	ISATION			
8	Internship		120	6	Credit with a grade
	Number of hours and points		120	6	
E.	SEMINAR AND INTERNSHIPS				
	Number of hours and points		0	0	
	Number of hours and points in the whole semester:		422	30	

		SEMESTER III			
۷o	Subject name	Form of classes	Hours	ECTS points	Type of credi
A.	GENERAL EDUCATION MODULE				
	Number of hours and points		0	0	
B	PRIMARY EDUCATION MODULE				
1	Shift management	disquasion group (workshop	42	4	Credit with a
!	•	discussion group+workshop		-	grade
	Number of hours and points		42	4	
C.	PRACTICAL TRAINING MODULE				
	Number of hours and points		0	0	
D1	. SPECIALIST SUBJECTS – SPECIALISATION	: Marketing and sales manag	ement		
2	International marketing	discussion group+workshop	42	4	Credit with a grade
	Number of hours and points		42	4	Ü
D2	. SPECIALIST SUBJECTS - SPECIALISATION	I: HR and talent management	t		
2	Manipulation and cooperation	discussion group+workshop	42	4	Credit with a grade
	Number of hours and points		42	4	ū
D3	S. SPECIALIST SUBJECTS - SPECIALISATION	l: Management of small and i	medium-	sized ent	erprises (SMEs
2	Managing a company from the SME sector	discussion group+workshop	42	4	Credit with a grade
	Number of hours and points		42	4	
	I. SPECIALIST SUBJECTS - SPECIALISATION ronomy	N: Management and marketir	ng in touri	sm, hosp	itality and
2	Management and organisation in the hospitality and gastronomy industry	discussion group+workshop	42	4	Credit with a grade
	Number of hours and points		42	4	
D5	S. SPECIALIST SUBJECTS - SPECIALISATION	N: International business and	marketin	ng	
2	Creativity in advertising	discussion group+workshop	42	4	Credit with a grade
	Number of hours and points		42	4	· ·
D6	S. SPECIALIST SUBJECTS - SPECIALISATION	N: Image communication			
2	Media relations and the market of media	discussion group+workshop	42	4	Credit with a grade
	Number of hours and points		42	4	
D7	. SPECIALIST SUBJECTS - SPECIALISATION	l: Logistics, transport and sh	ipping		
2	Economics of transport management	discussion group+workshop	42	4	Credit with a grade
	Number of hours and points		42	4	
D8	B. SPECIALIST SUBJECTS - SPECIALISATION	N: Data management and Big	Data ana	lytics	
2	Modelling and forecasting economic phenomena	discussion group+workshop	42	4	Credit with a grade

	Number of hours and points		42	4				
D	D9. SPECIALIST SUBJECTS - SPECIALISATION: Mobile and digital marketing							
2	Digital innovations	discussion group+workshop	42	4	Credit with a grade			
	Number of hours and points		42	4				
D.	IO. SPECIALIST SUBJECTS - SPECIALISATIO	N: Financial management and	accounti	ng				
2	Managerial finance	discussion group+workshop	42	4	Credit with a grade			
	Number of hours and points		42	4				
D'	11. SPECIALIST SUBJECTS – SPECIALISATION	N: Security and cybersecurity	managen	nent				
2	Information Security Management Systems (ISMS)	discussion group+workshop	42	4	Credit with a grade			
	Number of hours and points		42	4				
D'	2. SPECIALIST SUBJECTS - SPECIALISATIO	N: Management in IT and digit	al design					
2	Design and implementation of IT systems	discussion group+workshop	42	4	Credit with a grade			
	Number of hours and points		42	4				
E.	SEMINAR AND INTERNSHIPS							
3	Master's seminar	exercises	30	10	Credit with a grade			
4	Professional practice	practice	240	12	Credit with a grade			
	Number of hours and points		270	22				
	Number of hours and points in the whole semester:		354	30				

		SEMESTER IV			
No	Subject name	Form of classes	Hours	ECTS points	Type of credit
A.	GENERAL EDUCATION MODULE				
	Number of hours and points		0	0	
B.	PRIMARY EDUCATION MODULE				
	Number of hours and points		0	0	
C.	PRACTICAL TRAINING MODULE		0	<u> </u>	
	Number of hours and points		0	0	
D1	. SPECIALIST SUBJECTS - SPECIALISATION	N: Marketing and sales manag	ement		
1	Customer relationship management	lecture+exercises	42	4	Credit with a grade
2	Psychology of consumer behaviours	lecture+exercises	42	4	Credit with a grade
3	Marketing information system	discussion group+workshop	42	4	Credit with a grade
4	Marketing in e-business	lecture+exercises	42	4	Credit with a grade
5	Sales management	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	
D2	2. SPECIALIST SUBJECTS - SPECIALISATIO	N: HR and talent managemen	t		0 10 21
1	Talent management	lecture+exercises	42	4	Credit with a grade
2	Interpersonal communication	lecture+exercises	42	4	Credit with a grade
3	Managing the managerial staff	discussion group+workshop	42	4	Credit with a grade
4	A compendium of knowledge for a modern manager	lecture+exercises	42	4	Credit with a grade
5	Coaching and mentoring	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	
D3	3. SPECIALIST SUBJECTS - SPECIALISATIO	N: Management of small and	medium-	sized ent	credit with a
1	Enterprise of the future	lecture+exercises	42	4	grade
2	Innovation management in SMEs	lecture+exercises	42	4	Credit with a grade Credit with a
3	Integrated business communication	discussion group+workshop	42	4	grade Credit with a
4	Instruments of competing in virtual space	lecture+exercises	42	4	grade Credit with a
5	Strategic thinking	lecture+exercises	42	4	grade
D/	Number of hours and points  1. SPECIALIST SUBJECTS - SPECIALISATIO	N: Management and marketin	210	20 sm. hosp	itality and
	ronomy	Ta Planagoment and marketii	is in tour	σπ <del>,</del> πο <b>σ</b> ρ	
1	Legal basis of tourism management	lecture+exercises	42	4	Credit with a grade

2	Event management	lecture+exercises	42	4	Credit with a grade
3	Social Media in tourism	discussion group+workshop	42	4	Credit with a grade
4	New trends in tourism	lecture+exercises	42	4	Credit with a grade
5	Instruments of competing in virtual space	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	grade
D	5. SPECIALIST SUBJECTS - SPECIALISATION	l: International business and r	marketing	3	
1	International business	lecture+exercises	42	4	Credit with a grade
2	Strategic marketing planning	lecture+exercises	42	4	Credit with a grade
3	Integrated communication in international business	discussion group+workshop	42	4	Credit with a grade
4	International marketing	lecture+exercises	42	4	Credit with a grade
5	Intercultural communication in organisations	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	grade
D	6. SPECIALIST SUBJECTS - SPECIALISATION	l: Image communication			
1	Customer relationship management	lecture+exercises	42	4	Credit with a grade
2	Psychology of consumer behaviours	lecture+exercises	42	4	Credit with a grade
3	Social programmes and campaigns	discussion group+workshop	42	4	Credit with a grade
4	Brand management	lecture+exercises	42	4	Credit with a grade
5	Integrated marketing communication	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	8. 5.5.
D.	7. SPECIALIST SUBJECTS - SPECIALISATION	: Logistics, transport and ship	ping		
1	Logistics management	lecture+exercises	42	4	Credit with a grade
2	Supply chain management	lecture+exercises	42	4	Credit with a grade
3	Innovations in logistics systems	discussion group+workshop	42	4	Credit with a grade
4	E-logistics	lecture+exercises	42	4	Credit with a grade
5	Domestic and international shipping	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	
D	B. SPECIALIST SUBJECTS - SPECIALISATION	l: Data management and Big D	ata analy	ytics	
1	Artificial Intelligence and Big Data methods	lecture+exercises	42	4	Credit with a grade
2	Introduction to R and Python	lecture+exercises	42	4	Credit with a grade
3	IT data analysis tools	discussion group+workshop	42	4	Credit with a grade
4	Business simulations	lecture+exercises	42	4	Credit with a grade
5	IT process management tools	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	
D	9. SPECIALIST SUBJECTS - SPECIALISATION	l: Mobile and digital marketing	3		

1	Advertising on the Internet and in Social Media	lecture+exercises	42	4	Credit with a grade
2	Research in media and advertising	lecture+exercises	42	4	Credit with a grade
3	Digital TV - advertising and commercial aspects	discussion group+workshop	42	4	Credit with a grade
4	Influencer marketing and Social Media	lecture+exercises	42	4	Credit with a grade
5	Media communication	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	8
D1	O. SPECIALIST SUBJECTS - SPECIALISATIO	N: Financial management an	d account	ing	
1	Risk and enterprise's value management	lecture+exercises	42	4	Credit with a grade
2	Sources of financing for economic entities	lecture+exercises	42	4	Credit with a grade
3	Business ethics	discussion group+workshop	42	4	Credit with a grade
4	Integrated IT systems in finance	lecture+exercises	42	4	Credit with a grade
5	Advanced financial accounting	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	C
Di	1. SPECIALIST SUBJECTS - SPECIALISATION	I: Security and cybersecurit	y managei	ment	
1	Computer forensics tools in the area of security / cybersecurity	lecture+exercises	42	4	Credit with a grade
2	Cyber Security Leadership	lecture+exercises	42	4	Credit with a grade
3	Technical aspects of cybersecurity	discussion group+workshop	42	4	Credit with a grade
4	Legal aspects of cybersecurity	lecture+exercises	42	4	Credit with a grade
5	Global Cybersecurity Regulatory System	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	
D1	2. SPECIALIST SUBJECTS - SPECIALISATION	N: Management in IT and digi	ital design		
1	Digital media workstation	lecture+exercises	42	4	Credit with a grade
2	IT project management	lecture+exercises	42	4	Credit with a grade
3	Designing digital applications and tracks	discussion group+workshop	42	4	Credit with a grade
4	Quality and security of IT management	lecture+exercises	42	4	Credit with a grade
5	COBIT (Control Objectives for Information and related Technology)	lecture+exercises	42	4	Credit with a grade
	Number of hours and points		210	20	
E.	SEMINAR AND INTERNSHIPS				
3	Master's seminar	exercises	30	10	Credit with a grade
	Number of hours and points		30	10	
	Number of hours and points in the whole semester:		240	30	

## **COLLEGIUM HUMANUM - WARSAW MANAGEMENT UNIVERSITY**

COURSE OF STUDY: MANAGEMENT

LEVEL: 2nd degree studies PROFILE: practical MODE: non-stationary COMMENCEMENT: 2022/2023



		SEMESTER I	COLLEGION HOMANON		
No	Subject name	Form of classes	Hours	ECTS points	Type of credit
A.	GENERAL EDUCATION MODULE				
1	Management concepts	lecture+exercises	26	4	Exam
2	Macroeconomics	lecture+exercises	26	4	Exam
3	Civil and economic law	lecture+exercises	30	3	Exam
4	Ethics in management	lecture+exercises	26	3	Credit with a grade
5	Statistics	lecture+exercises	26	3	Credit with a grade
	Number of hours and points		134	17	
В.	PRIMARY EDUCATION MODULE				
6	IT management systems	laboratory	10	2	Credit with a grade
7	Social aspects of management	lecture+exercises	28	4	Exam
8	Psychology in management	lecture+exercises+workshop	38	3	Credit with a grade
	Number of hours and points		76	9	
C.	PRACTICAL TRAINING MODULE				
9	Specialist foreign language	language class	38	4	Credit with a grade
	Number of hours and points		38	4	
D.	PRACTICAL TRAINING MODULE - SPECIAL	SATION			
	Number of hours and points		0	0	
E.	SEMINAR AND INTERNSHIPS				
	Number of hours and points		0	0	
	Number of hours and points in the whole semester:		248	30	
		<u> </u>			

	SEMESTER II						
No	Subject name	Form of classes	Hours	ECTS points	Type of credit		
A.	GENERAL EDUCATION MODULE						
	Number of hours and points		0	0			
В.	PRIMARY EDUCATION MODULE						
1	Methods of making managerial decisions	lecture+exercises	26	3	Credit with a grade		
2	Strategic management	lecture+exercises	26	4	Exam		
3	Process management	lecture+exercises	26	4	Exam		
4	Management accounting	lecture+exercises	26	4	Exam		
5	Entrepreneurship	discussion group+workshop	26	3	Exam		
6	Business negotiations	discussion group+workshop	26	3	Credit with a grade		
	Number of hours and points		156	21			
C.	PRACTICAL TRAINING MODULE						
7	Social research methods / Application of research methods in management sciences	lecture+exercises	30	3	Credit with a grade		
	Number of hours and points		30	3			
D.	PRACTICAL TRAINING MODULE - SPECIALIS	ATION					
8	Professional practice		120	6	Credit with a grade		
	Number of hours and points		120	6			
E.	SEMINAR AND INTERNSHIPS						
	Number of hours and points		0	0			
	Number of hours and points in the whole semester:		306	30			

		SEMESTER III			
۱o	Subject name	Form of classes	Hours	ECTS points	Type of credit
A.	GENERAL EDUCATION MODULE				
	Number of hours and points		0	0	
B.	PRIMARY EDUCATION MODULE				
1	Shift management	discussion group+workshop	26	4	Credit with a grade
•	Number of hours and points	discussion group (workshop	26	4	Credit With a gradi
C.	PRACTICAL TRAINING MODULE		20	4	
	Number of hours and points		0	0	
D1	. SPECIALIST SUBJECTS - SPECIALISATION:	Marketing			
2	Creativity in advertising	discussion group+workshop	26	4	Credit with a grad
	Number of hours and points		26	4	
D2	2. SPECIALIST SUBJECTS - SPECIALISATION:	Marketing and sales manage	ment		
2	International marketing	discussion group+workshop	26	4	Credit with a grad
	Number of hours and points		26	4	
D3	3. SPECIALIST SUBJECTS - SPECIALISATION:	Internet marketing (e-Marke	ting and e	-Comme	erce)
2	Creativity in advertising	discussion group+workshop	26	4	Credit with a grad
	Number of hours and points		26	4	
D4	4. SPECIALIST SUBJECTS – SPECIALISATION:	HR and talent management			
2	Manipulation and cooperation	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D5	5. SPECIALIST SUBJECTS - SPECIALISATION:	Business leadership			
2	Manipulation and cooperation	discussion group+workshop	26	4	Credit with a grad
	Number of hours and points		26	4	
De	3. SPECIALIST SUBJECTS - SPECIALISATION:	Management of small and m	edium-siz	ed enter	prises (SMEs)
2	Managing a company from the SME sector	discussion group+workshop	26	4	Credit with a grad
	Number of hours and points		26	4	
	7. SPECIALIST SUBJECTS – SPECIALISATION: ronomy	Management and marketing	in tourism	, hospita	lity and
2	Management and organisation in the hospitality and gastronomy industry	discussion group+workshop	26	4	Credit with a grad
	Number of hours and points		26	4	
DE	3. SPECIALIST SUBJECTS - SPECIALISATION:	International business and m	narketing		
2	Creativity in advertising	discussion group+workshop	26	4	Credit with a grad
	Number of hours and points		26	4	

	). SPECIALIST SUBJECTS – SPECIALISATION: I ness	Diplomacy, negotiations and c	ommunic	ation ir	n international
2	Instruments of competing in virtual space	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D1	O. SPECIALIST SUBJECTS - SPECIALISATION:	Image communication			
2	Media relations and the media market	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D1	1. SPECIALIST SUBJECTS - SPECIALISATION:	Logistics, transport and shipp	ing		
2	Economics of transport management	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D1	2. SPECIALIST SUBJECTS - SPECIALISATION:	Data management and Big Da	ta analyti	cs	
2	Modelling and forecasting economic phenomena	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D1	3. SPECIALIST SUBJECTS - SPECIALISATION:	Mobile and digital marketing			
2	Digital innovations	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D1	4. SPECIALIST SUBJECTS - SPECIALISATION:	Business psychology and coa	ching		
2	Manipulation and cooperation	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D1	5. SPECIALIST SUBJECTS - SPECIALISATION:	Management in public admin	istration		
2	The state and its system	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D1	6. SPECIALIST SUBJECTS - SPECIALISATION:	Security and cybersecurity m	nanageme	nt	
2	Information Security Management Systems (ISMS)	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
D1	7. SPECIALIST SUBJECTS - SPECIALISATION:	Management in IT and digital	design		
2	Design and implementation of IT systems	discussion group+workshop	26	4	Credit with a grade
	Number of hours and points		26	4	
E.	SEMINAR AND INTERNSHIPS				
3	Master's seminar	exercises	30	10	Credit with a grade
4	Professional practice	internship	240	12	Credit with a grade
	Number of hours and points		270	22	
	Number of hours and points in the whole semester:		322	30	

		SEMESTER IV			
No	Subject name	Form of classes	Hours	ECTS points	Type of credit
A.	GENERAL EDUCATION MODULE				
	Number of house and a sinks		0	0	
D	Number of hours and points PRIMARY EDUCATION MODULE		0	0	
Б.	PRIMARY EDUCATION MODULE				
	Number of hours and points		0	0	
C.	PRACTICAL TRAINING MODULE				
	Number of hours and points		0	0	
D1	. SPECIALIST SUBJECTS - SPECIALISATION	ON: Marketing			
1	International business	lecture+exercises	26	4	Credit with a grad
2	Strategic marketing planning	lecture+exercises	26	4	Credit with a grad
3	Integrated business communication	discussion group+workshop	26	4	Credit with a grad
4	Marketing in e-business	lecture+exercises	26	4	Credit with a grad
5	Marketing communication	lecture+exercises	26	4	Credit with a grac
	Number of hours and points		130	20	
D2	2. SPECIALIST SUBJECTS - SPECIALISATI	ON: Marketing and sales manage	ment		
1	Customer relationship management	lecture+exercises	26	4	Credit with a grad
2	Psychology of consumer behaviours	lecture+exercises	26	4	Credit with a grad
3	Marketing information system	discussion group+workshop	26	4	Credit with a grad
4	Marketing in e-business	lecture+exercises	26	4	Credit with a grad
5	Sales management	lecture+exercises	26	4	Credit with a grad
	Number of hours and points		130	20	
DS	3. SPECIALIST SUBJECTS - SPECIALISATI	ON: Internet marketing (e-Marke	ting and e	-Comme	erce)
1	International business	lecture+exercises	26	4	Credit with a grad
2	Strategic marketing planning	lecture+exercises	26	4	Credit with a grac
3	Integrated business communication	discussion group+workshop	26	4	Credit with a grad
4	Marketing in e-business	lecture+exercises	26	4	Credit with a grac
5	Marketing communication	lecture+exercises	26	4	Credit with a grac
	Number of hours and points		130	20	
D4	4. SPECIALIST SUBJECTS - SPECIALISATI	ON: HR and talent management			
			26	4	Credit with a grac
1	Talent management	lecture+exercises	26	4	Credit With a grac
	Talent management Interpersonal communication	lecture+exercises	26	4	Credit with a grad

4	A compendium of knowledge for a modern manager	lecture+exercises	26	4	Credit with a grade
5	Coaching and mentoring	lecture+exercises	26	4	Credit with a grade
	Number of hours and points		130	20	
D	5. SPECIALIST SUBJECTS - SPECIALISATION: E	Business leadership			
1	Personal development training of a leader	lecture+exercises	26	4	Credit with a grade
2	Business management of the future	lecture+exercises	26	4	Credit with a grade
3	Managing the managerial staff	discussion group+workshop	26	4	Credit with a grade
4	Business management - dilemmas and mistakes	lecture+exercises	26	4	Credit with a grade
5	Coaching and mentoring	lecture+exercises	26	4	Credit with a grade
	Number of hours and points		130	20	
De	S. SPECIALIST SUBJECTS - SPECIALISATION: 1	Management of small and m	edium-size	d enter	prises (SMEs)
1	Enterprise of the future	lecture+exercises	26	4	Credit with a grade
2	Innovation management in SMEs	lecture+exercises	26	4	Credit with a grade
3	Integrated business communication	discussion group+workshop	26	4	Credit with a grade
4	Instruments of competing in virtual space	lecture+exercises	26	4	Credit with a grade
5	Strategic thinking	lecture+exercises	26	4	Credit with a grade
	Number of hours and points		130	20	
	. SPECIALIST SUBJECTS - SPECIALISATION: No ronomy	Management and marketing	in tourism,	hospita	ality and
1	Legal basis of tourism management	lecture+exercises	26	4	Credit with a grade
2	Event management	lecture+exercises	26	4	Credit with a grade
3	Social Media in tourism	discussion group+workshop	26	4	Credit with a grade
4	New trends in tourism	lecture+exercises	26	4	Credit with a grade
5	Instruments of competing in virtual space	lecture+exercises	26	4	Credit with a grade
	Number of hours and points		130	20	
D8	3. SPECIALIST SUBJECTS - SPECIALISATION: I	nternational business and n	narketing		
1	International business	lecture+exercises	26	4	Credit with a grade
2	Strategic marketing planning	lecture+exercises	26	4	Credit with a grade
3	Integrated communication in international business	discussion group+workshop	26	4	Credit with a grade
4	International marketing	lecture+exercises	26	4	Credit with a grade
5	Intercultural communication across organisations	lecture+exercises	26	4	Credit with a grade
	Number of hours and points		130	20	
	9. SPECIALIST SUBJECTS - SPECIALISATION: I	Diplomacy, negotiations and	d communic	ation ir	n international
busi 1	ness International business	lecture+exercises	26	4	Credit with a grade
2	International and community tax law	lecture+exercises	26	4	Credit with a grade
3	Business negotiations	discussion group+workshop	26	4	Credit with a grade
4	Techniques of negotiations and mediation	lecture+exercises	26	4	Credit with a grade
-	4			•	

5	Intercultural communication across organisations	lecture+exercises	26	4	Credit with a grade	
	Number of hours and points		130	20		
D1	O. SPECIALIST SUBJECTS - SPECIALISATION:	Image communication				
1	Customer relationship management	lecture+exercises	26	4	Credit with a grade	
2	Psychology of consumer behaviours	lecture+exercises	26	4	Credit with a grade	
3	Social programmes and campaigns	discussion group+workshop	26	4	Credit with a grade	
4	Brand management	lecture+exercises	26	4	Credit with a grade	
5	Integrated marketing communication	lecture+exercises	26	4	Credit with a grade	
	Number of hours and points		130	20		
D1	1. SPECIALIST SUBJECTS - SPECIALISATION: L	ogistics, transport and shipp	oing			
1	Logistics management	lecture+exercises	26	4	Credit with a grade	
2	Supply chain management	lecture+exercises	26	4	Credit with a grade	
3	Innovations in logistics systems	discussion group+workshop	26	4	Credit with a grade	
4	E-logistics	lecture+exercises	26	4	Credit with a grade	
5	Domestic and international shipping	lecture+exercises	26	4	Credit with a grade	
	Number of hours and points		130	20		
D1	2. SPECIALIST SUBJECTS - SPECIALISATION:	Data management and Big Da	ata analyt	ics		
1	Artificial Intelligence and Big Data methods	lecture+exercises	26	4	Credit with a grade	
2	Introduction to R and Python	lecture+exercises	26	4	Credit with a grade	
3	IT data analysis tools	discussion group+workshop	26	4	Credit with a grade	
4	Business simulations	lecture+exercises	26	4	Credit with a grade	
5	IT process management tools	lecture+exercises	26	4	Credit with a grade	
	Number of hours and points		130	20		
D1	3. SPECIALIST SUBJECTS - SPECIALISATION:	Mobile and digital marketing				
1	Advertising on the Internet and in Social Media	lecture+exercises	26	4	Credit with a grade	
2	Research in media and advertising	lecture+exercises	26	4	Credit with a grade	
3	Digital TV - advertising and commercial aspects	discussion group+workshop	26	4	Credit with a grade	
4	Influencer marketing and Social Media	lecture+exercises	26	4	Credit with a grade	
5	Media communication	lecture+exercises	26	4	Credit with a grade	
	Number of hours and points		130	20		
D14. SPECIALIST SUBJECTS - SPECIALISATION: Business psychology and coaching						
1	Talent management	lecture+exercises	26	4	Credit with a grade	
2	Strategic marketing planning	lecture+exercises	26	4	Credit with a grade	
3	Psychology of consumer behaviours	discussion group+workshop	26	4	Credit with a grade	
4	Interpersonal communication	lecture+exercises	26	4	Credit with a grade	
5	Coaching and mentoring	lecture+exercises	26	4	Credit with a grade	

	Number of hours and points		130	20		
D15. SPECIALIST SUBJECTS - SPECIALISATION: Management in public administration						
1	HR in public administration	lecture+exercises	26	4	Credit with a grade	
2	Administrative law - an advanced course	lecture+exercises	26	4	Credit with a grade	
3	Civil law and contracts	discussion group+workshop	26	4	Credit with a grade	
4	Development strategies of local government units	lecture+exercises	26	4	Credit with a grade	
5	Cooperation of local government units with the local environment	lecture+exercises	26	4	Credit with a grade	
	Number of hours and points		130	20		
D1	6. SPECIALIST SUBJECTS - SPECIALISATION:	Security and cybersecurity	managem	ent		
1	Computer forensics tools in the area of security / cybersecurity	lecture+exercises	26	4	Credit with a grade	
2	Cyber Security Leadership	lecture+exercises	26	4	Credit with a grade	
3	Technical aspects of cybersecurity	discussion group+workshop	26	4	Credit with a grade	
4	Legal aspects of cybersecurity	lecture+exercises	26	4	Credit with a grade	
5	Global Cybersecurity Regulatory System	lecture+exercises	26	4	Credit with a grade	
	Number of hours and points		130	20		
D1	D17. SPECIALIST SUBJECTS - SPECIALISATION: Management in IT and digital design					
1	Digital media workstation	lecture+exercises	26	4	Credit with a grade	
2	IT project management	lecture+exercises	26	4	Credit with a grade	
3	Designing digital applications and tracks	discussion group+workshop	26	4	Credit with a grade	
4	Quality and security of IT management	lecture+exercises	26	4	Credit with a grade	
5	COBIT (Control Objectives for Information and related Technology)	lecture+exercises	26	4	Credit with a grade	
	Number of hours and points		130	20		
E.	SEMINAR AND INTERNSHIPS					
3	Master's seminar	exercises	30	10	Credit with a grade	
	Number of hours and points		30	10		
	Number of hours and points in the whole semester:		160	30		